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- (7) The amount of crop insurance indemnities.
- (8) The amount of NAP payments received.
- (9) The value of any guaranteed payments made to a participant in lieu of production pursuant to an agreement or contract, if the crop is included in the SURE guarantee.
- (10) Salvage value for any crops salvaged.
- (11) The value of any other disaster assistance payments provided by the Federal Government for the same loss for which the eligible participant applied for SURE.
- (12) For crops for which the eligible participant received a waiver under the provisions of §760.105(c) or obtained relief according to §760.106, the value determined by FSA based on what the participant would have received, irrespective of any other provision, if NAP or crop insurance coverage had been obtained.
- (b) Sale of plant parts or by-products, such as straw, will not be counted as farm revenue.
 - (c) For value loss crops:
- (1) Other inventory on hand or marketed at some time other than immediately prior to and immediately after the disaster event are irrelevant for revenue purposes and will not be counted as revenue for SURE.
- (2) Revenue will not be adjusted for market loss.
- (3) Quality losses will not be considered in determining revenue.
- (4) In no case will market price declines in value loss crops, due to any cause, be considered in the calculation of payments for those crops.

§ 760.636 Expected revenue.

The expected revenue for each crop on a farm is:

- (a) For each insurable crop, except value loss crops, the product obtained by multiplying:
- (1) The SURE yield as specified in §760.638;
- (2) The payment acres as specified in \$760.632; and
- (3) 100 percent of the price for the crop used to calculate a crop insurance indemnity for an applicable policy of insurance if a crop insurance indemnity is triggered. If a price is not avail-

- able, then the price is 100 percent of the NAP established price for the crop, and
- (b) For each noninsurable crop, except value loss crops, the product obtained by multiplying
- (1) The SURE yield as specified in §760.638:
- (2) The payment acres as specified in \$760.632; and
 - (3) 100 percent of the NAP price.
- (c) For each value loss crop, the value of inventory immediately prior to the disaster.

§ 760.637 Determination of production.

- (a) Except for value loss crops, production for the purposes of this part includes all harvested, appraised, and assigned production for the payment acres determined according to §760.632.
- (b) The FSA county committee will use the best available data to determine production, including RMA and NAP loss records and yields for insured and noninsured crops.
- (c) The production of any eligible crop harvested more than once in a crop year will include the total harvested production from all harvests.
- (d) Crop production losses occurring in tropical regions, as defined in part 1437, subpart F of this chapter, will be based on a crop year beginning on January 1 and ending on December 31 of the same calendar year. All crop harvests in tropical regions that take place between those dates will be considered a single crop.
- (e) Any record of an appraisal of crop production conducted by RMA or FSA through a certified loss adjustor will be used if available. Unharvested appraised production will be included in the calculation of revenue under SURE. If the unharvested appraised crop is subsequently harvested for the original intended use, the larger of the actual or appraised production will be used to determine payment.
- (1) If no appraisal is available, the participant is required to submit verifiable or reliable production evidence
- (2) If the participant does not have verifiable or reliable production evidence, the FSA county committee will use the higher of the participant's crop certification or the maximum average

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loss level to determine the participant's crop production losses.

- (f) Production will be adjusted based on a whole grain equivalent, as established by FSA, for all crops with an intended use of grain, but harvested as silage, cobbage, or hay, cracked, rolled, or crimped.
- (g) For crops sold in a market that is not a recognized market for that crop and has no established county expected yield and NAMP, the quantity of such crops will not be considered production; rather, 100 percent of the salvage value will be included in the revenue calculation.
- (h) Production from different counties that is commingled on the farm before it was a matter of record and cannot be separated by using records or other means acceptable to FSA will have the NAMP prorated to each respective county by FSA. Commingled production may be attributed to the applicable county, if the participant made the location of production of a crop a matter of record before commingling, if the participant does either of the following:
- (1) Provides copies of verifiable documents showing that production of the crop was purchased, acquired, or otherwise obtained from the farm in that county; or
- (2) Had the farm's production in that county measured in a manner acceptable to the FSA county committee.
- (i) The FSA county committee will assign production for the purpose of NAMP for the farm if the FSA county committee determines that the participant failed to provide verifiable or reliable production records.
- (j) If RMA loss records are not available, or if the FSA county committee determines that the RMA loss records as reported by the insured participant appear to be questionable or incomplete, or if the FSA county committee makes inquiry, then participants are responsible for:
- (1) Retaining and providing, when required, the best available verifiable and reliable production records available for the crops;
- (2) Summarizing all the production evidence:
- (3) Accounting for the total amount of production for the crop on a farm,

whether or not records reflect this production;

- (4) Providing the information in a manner that can be easily understood by the FSA county committee; and
- (5) Providing supporting documentation if the FSA county committee has reason to question the disaster event or that all production has been taken into account.
- (k) The participant must supply or reliable production verifiable records to substantiate production to the FSA county committee. If the eligible crop was sold or otherwise disposed of through commercial channels, acceptable production records include: Commercial receipts; settlement sheets; warehouse ledger sheets or load summaries; or appraisal information from a loss adjuster acceptable to FSA. If the eligible crop was farm-stored, sold, fed to livestock, or disposed of by means other than commercial channels, acceptable production records for these purposes include: Truck scale tickets; appraisal information from a loss adjuster acceptable to FSA; contemporaneous reliable diaries; or other documentary evidence, such as contemporaneous reliable measurements. Determinations of reliability with respect to this paragraph will take into account, as appropriate, the ability of the agency to verify the evidence as well as the similarity of the evidence to reports or data received by FSA for the crop or similar crops. Other factors deemed relevant may also be taken into account.
- (1) If no verifiable or reliable production records are available, the FSA county committee will use the higher of the participant's certification or the maximum average loss level to determine production.
- (m) Participants must provide all records for any production of a crop that is grown with an arrangement, agreement, or contract for guaranteed payment.
- (n) FSA may verify the production evidence submitted with records on file at the warehouse, gin, or other entity that received or may have received the reported production.